



Payroll solutions

Smarter payroll that takes care of your people and your budget





### We're all in this together

The talent landscape is continuously evolving in response to the dynamic economic and social climate. While others may see challenges, we see opportunities. With every talent challenge our clients face; a new Robert Walters solution is born.

One of the solutions we've crafted over two decades, is our payroll solution. We recognise the vital role human resources play in propelling businesses forward, but we also understand the significant risks and costs associated with screening, vetting and payrolling a team.

That's why we offer our clients a comprehensive payroll solution, reducing administrative burdens and allowing our clients the time and flexibility to succeed. With our payroll solution, our clients and their contractors become part of our community.

We support our clients by providing essential data for informed business decisions, reducing their 'people risk', contributing to lowering their overheads and providing support and benefits to nurture a happier, more loyal workforce.

We are not an 'off the shelf' recruitment agency. We are a tailor-made talent consultancy. So, tell us your unique story, and let's write the next chapter together.

Shay Peters, CEO - ANZ







# Manage your 'people risk' and cost

Every business accepts a certain level of expense and risk associated with their people; but why take on more than necessary?

Human resources typically represent a significant cost for any business, spanning from attraction and retention to payrolling and benefits. Employees play a crucial role to an organisation's success; but how can you leverage a more cost-effective approach?

Robert Walters understands people and the complexities of delivering accurate, compliant and timely payroll services. We have the necessary tools, expertise, and financial resources to provide you with comprehensive payroll support to lower your risk and reduce your administrative costs. By utilising our tailored payroll solutions, we can take care of the behind-the-scenes, allowing you the time and flexibility to grow and succeed.





#### Your end-to-end payroll solution



**Risk:** We minimise your 'people risk.' We thoroughly vet all candidates including reference checks, right-to-work, and more.



**Data:** We can assist your resource planning and purchasing decisions by analysing and providing you with bespoke contractor and temporary workforce data.



**Cost:** We assist to reduce your overheads and the time and effort spent on the administrative tasks related to payrolling.



**Support:** We'll provide a dedicated account manager to work with you every step of the way.



**Confidence:** Our services comply with AUS employment legislation and international health & safety standards (e.g. ISO45001, ISO9001).



**Flexibility:** We facilitate whichever engagement method is preferred (E.g. PAYG, PTY Ltd)



**Stability:** As a plc, we have the financial security to ensure your contractors are paid on time, every time



**Reach:** Through us, you can tap into a network of 20,000+ contractors worldwide.



Continuity: Every contractor paid through our payroll system has access to Robert Walters' exclusive perks and benefits to boost staff retention and engagement



**Protection:** Our cybersecurity vigilance ensures the safety of your business and contractors' data.



**Speed:** Our partners utilise our fast and convenient digital platforms for onboarding and timesheet submission and approvals.



**Cashflow:** Our flexible payment terms help boost your cash flow.

# A happier, more loyal contractor workforce

# We care for your contractor's financial, mental and physical wellbeing

When people are living their best lives, they're more likely to stay in their roles and perform at their peak. When your workforce is paid via our payroll, they become part of our Robert Walters community.

We offer them a range of benefits and perks such as weekly pay, premium discounts (from groceries to gym memberships), invites to exclusive events, regular support and updates, access to online lifestyle/wellness tools (from music to meditation to workouts), and more.







Caring for your contractors' cash flow: We offer to pay contractors weekly and offer salary sacrificing options.



**Exclusive perks:** We've secured a range of contractor discounts and benefits to help with life's essentials, such as groceries, gym memberships, and much more.



**Keeping contractors well:** Our online hub gives access to free music, meditations, and workouts, whilst our online magazine shares the latest health insights.



Keeping everyone informed: Our chatbot Leo, pings contractor's phones with up-to-the-minute support while our culture hub keeps them across Robert Walters news and updates.



Widen their network, deepen their knowledge: Contractors will receive exclusive invitations to our networking events with industry colleagues and peers.



A listening ear: If the going gets tough contractors can access free counselling and support via our Employee Assistance Program (EAP).



**Experts on their side:** Our industry leading experts are ready to provide our community with advice and tips.



**Save time and energy:** Our onboarding platform makes contracting easy – from seamless registration, to placement, to ongoing support.



**Broaden their horizons:** Contractors can tap into our international career experts for connections and advice.



**We're in it together:** We're here to assist throughout the contracting career journey, whatever that may look like.

# Experience empowered by tech









## **Vetting and screening**

Our digital reference checking platform ensures accurate and fast collection of reference checks by our consultants.

### Registration

Our cloud-based onboarding platform, swiftly and securely captures essential registration information, including right-to-work and disclosure and consent, in just three minutes.

### **Placement**

Our onboarding platform securely captures essential details for our payroll team such as bank, tax, and Super information. It also integrates seamlessly with our payroll platform, minimising manual handling and human error.



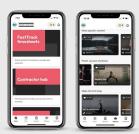
We harness technology to elevate our efficiency, quality of service and the experience for both clients and candidates.





#### **Timesheets**

Our online timesheet portal allows our partners to review and approve timesheets or invoices and expenses.





#### **Benefits**

Our digital benefits platform offers your workforce discounts from top brands, a dedicated space for music and workouts, and effortlessly links to other essential platforms required throughout their journey with us.









Our chatbot Leo, keeps your workforce up to date with timely notifications on timesheet status and emergency or BCP updates, while our digital health and wellbeing magazine shares the latest insights.

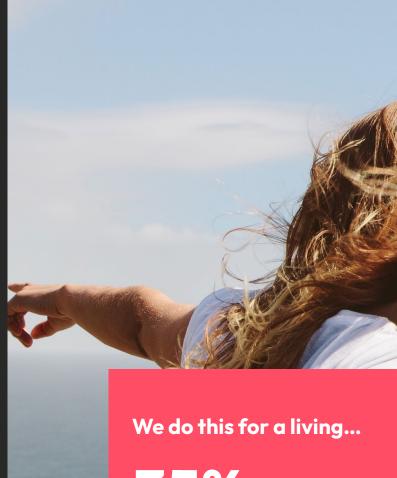
## Make 'data-led' decisions

## Leverage data to propel your growth and achieve success.

With our payroll only solution, we can provide detailed reports encompassing recruitment activity, key ratio analysis, placement history, fee/margin breakdown, cost centre analysis, and weekly, monthly, and quarterly billings.

Our reporting on contractor expenditure ensures transparency, cost control, strategic insights, and better decision-making. These reports enable you to maximise your workforce, improve efficiency, and align your people strategy with your business goals.

Contractor Name	Hiring Manager	Job Title	Start Date	End Date	Sub-Cat	Hr/Day Rate	Provider Rate	Spend period	Spend period (incl. Admin)	Hrs (period)	Contract Spend	Contract Spend (Incl.)	Contract Hrs
xx	xx	Senior Systems Accountant	11/04/22	13/03/24	Admin & Corp	xx	xx	xx xx	xx xx	xx xx	xx xx	xx xxxx	xx xx
xx	xx	Senior Project Manager	24/07/23	26/03/24	Admin & Corp	xx	xx	xx xx	xx xx	xx xx	xx xx	xx xxxx	xx xx
xx	xx	Project Coordinator	20/03/23	31/03/24	Admin & Corp	xx	xx	xx xx	xx xx	XX XX	xx xx	xx xxxx	xx xx
xx	xx	Procurement Specialist	01/07/23	30/06/24	Admin & Corp	xx	xx	xx xx	xx xx	xx xx	xx xx	xx xxxx	xx xx
xx	xx	Business Analyst	01/08/23	01/08/24	Admin & Corp	xx	xx	xx xx	xx xx	xx xx	xx xx	xx xxxx	xx xx



35%

of our Robert Walters contractor community are engaged through our payroll solutions



# For more information please contact us

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